



Q4 | 2019 INDUSTRY PULSE



QUARTERLY ANALYSIS

Oct 2019 - Dec 2019







FutureBridge Insights:

- Bifidobacteria has emerged as high potential probiotic strain that is being utilized in functional food with popular claims like slimming and improvement of gut health
- Most of the activity is centered around established players who are partnering with universities for researching studies that can prove the functional benefits related to bifidobacteria
- Established players like **Danone** and **Nestlé** are dominating the market and are trying to innovate with novel alternatives like **allergen-free**, dairy-free, and chemical-free
- Players like Evolve BioSystems and Chr. Hansen have filed patents for novel ingredients and technologies to overcome the challenges like stability and viability associated with bifidobacteria

Things to look out for:

- Launch of innovative products using bifidobacteria along with superfoods to provide complete nutrition
- New technologies to improve the storage capacity and viability of cells
- Players tapping into trending claims associated with mental health such as the reduction in stress and depression

Key players:













Why Bifidobacteria is being utilized?

Bifidobacteria is one of the most used bacterial species in probiotic products as it can treat metabolic disorders and is being incorporated in functional food products



ADVANTAGES





- Improves digestion and fight metabolic diseases¹
- Helps to ease Irritable Bowel Syndrome (IBS)²
- Reduce the risk of cardiovascular diseases³
- Reduces stress and depression⁴
- Fights obesity⁵
- Promote gut brain axis activity⁶

- Understanding the interactions of bacteria with specific hosts
- Low stress tolerance
- Overcoming biological barriers like digestive enzymes, acidic pH and bile
- Low calorie carbohydrate 0.4 calories per gram (g)
- · Reduced shelf life and stability
- Determination and Enumeration of the Viable Population

RELATED PATENTS

- 1. Bifidobacterium bifidum strains for application to digestive diseases (JP2014505065A)
- 2. Method for decreasing borborygmi by administering a bifidobacterium bacteria (US8715644B2)
- 3. Bifidobacteria for treating cardiac conditions (US20180207209A1)
- Composition for relieving stress, pharmaceutical composition and food and drink composition and method for relieving stress using the composition for relieving stress (US20190298783A1)
- 5. Bifidobacterium longum for treating obesity and weight management (WO2019038449A1)
- . Probiotic formulations for the treatment and alleviation of metabolic and oxidative stress, inflammation and neurodegeneration (WO2019157585A1)

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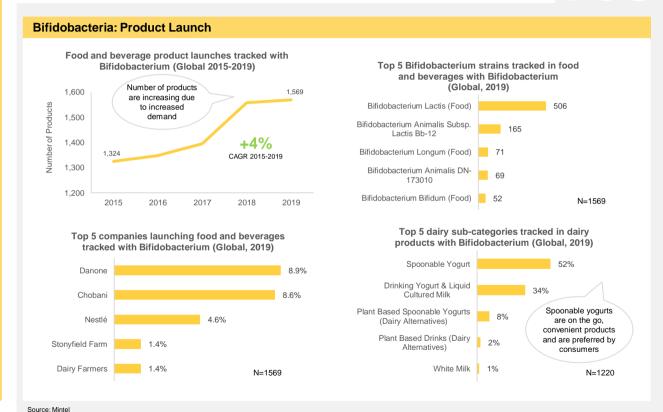
- Bifidobacteria is a highly used bacterial strain in probiotics and is emerging as a suitable alternative to meet up consumer demand for metabolic as well as beyond metabolic benefits.
- Global bifidobacteria products launches shows steady growth over the past 5 vears with the a CAGR of 4%.
- Bifidobacteria is highly used in dairy products, in 2019 it was most utilized in spoonable yogurts. Danone and Chobani launched maximum products.
- Bifidobacterium lactis is the top strain that is being used in F&B products like infant formulas and vogurts.

Bifidobacteria products show steady growth in product launches over the past 5 years















- The most utilized strains include Bifidobacterium lactis and it is being incorporated in baby food and dairy.
- Incorporation of **bifidobacteria** in spoonable yogurt products is increasing because it helps to digest fiber and other complex carbs. It also helps in formation of vitamin B and healthy fatty acids.
- Still the rising challenge is to increasing effectiveness of bifidobacteria in end products.

In Q4 2019, Bifidobacterium lactis is one of the most utilized strain in dairy products







Bifidobacterium: Most utilized strains Q4 2019

| Strain | Company | Category | Product |
|--------------------------|--|----------------------------------|--|
| Bifidobacterium bifidum | Protein World (UK) Protein World | Meal replacements & other drinks | Chocolate Flavor The Slender Blend Meal Replacement Shake |
| Bifidobacterium longum | Shimmy Shimmy (UK) SHIMMY SHIMMY | Plant-based spoonable yogurt | Coconut Kefir Yoghurt Alternative |
| Bifidobacterium animalis | Danone (Switzerland) DANONE ONE PLANTE ONE PAULE | Spoonable yogurt | Strawberry Yogurt |
| Bifidobacterium lactis | Nestlé (Canada) Nestle | Baby food | Iron and Calcium Fortified Milk- Based Infant Formula |
| Bifidobacterium infantis | The Collective (UK) | Spoonable yogurt | Mango 'n' Turmeric Kefir Cultured Yogurt |
| Bifidobacterium breve | Nutricia (Australia) DANONE NUTRICIA | Baby food | Sensitive Premium Infant Formula |

Source: Mintel





- Bifidobacteria survival in dairy products depend on factors such as the strain of bacteria used. fermentation conditions. storage temperature, and preservation.
- Packaging material is one of the major criteria that impact the viability of bifidobacteria in products like drinkable yogurts or fermented milks.
- The shelf-life of bifidobacteria is upto 5 weeks as the concentration of cells reduce gradually with time.
- There is a requirement for technologies that can enhance the shelf-life of bifidobacteria in dairy as well as other products.

Optimum temperature and better packaging are essential to stabilize bifidobacteria count in dairy products that impacts its effectiveness







Metabolic Health: Bifidobacteria in Dairy Products

Optimum pH

- Is 6-7. Cells are unable to grow in pH 4.5-5 and below, or at pH 8-8.5 and above
- · Some species like B. lactis and B. animalis were shown to grow even at pH 3.5

Viability

- · Can be affected by factors such as post-acidification, oxygen content and presence of antimicrobial compounds
- · To provide therapeutic effects, it has been recommended that they be viable and ingested in numbers > 106g cells/g
- · Highest viability was observed in yogurts supplemented with whey protein concentrate

Temperature

- Optimum temperature is 37–41 °C
- · The minimum is 25-28 °C, and the maximum is 43-45 °C

Packaging

- Material can be metal sheet, multi board, glass or plastic
- Population of bifidobacteria is higher in vogurt stored in glass bottles than in plastic cups due to the differences in oxygen permeability

Products

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- The various delivery products include cheese, yogurt, quarks and fermented milks
- Functional cheese may be more effective as it provides an environment that would be conducive to the long-term survival of bifidobacteria
- Bifidobacteria does not deteriorate the cheese product and enhance the development of flavors

Shelf-life

- · Bifidobacteria can be maintained 107 cells/g for 60 days at 12°C
- · 5 weeks of refrigerated storage there is a three-log reduction in bifidobacteria counts from an initial concentration (10⁶q or 10³q) during the 35 days of refrigerated storage

Source: Research Papers



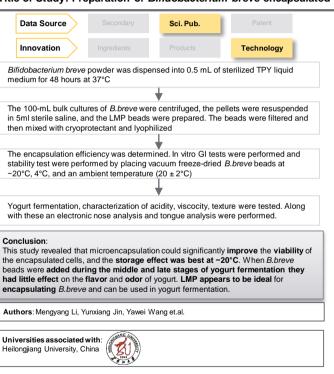


- Bifidobacteria stability can be improved by using encapsulation technique for the formulation of yogurt.
- The study revealed that encapsulation with LMP beads can enhances the storage capabilities, flavor and odor in B. breve
- This processing technique can be commercially exploited for industrial scale production
- It can also help to enhance the yogurt quality and stability of B. breve.

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Researchers have identified that encapsulation with low methoxyl pectin beads (LMP) beads can improve the stability of *Bifidobacterium breve*

Title of Study: Preparation of Bifidobacterium breve encapsulated in low methoxyl pectin beads and its effects on yogurt quality



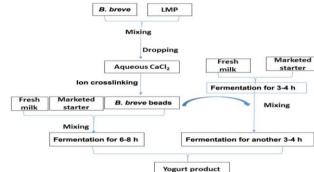


Figure 1. Schematic diagram of the preparation of yogurt containing *Bifidobacterium breve* beads. LMP (Low methoxyl pectin).



Figure 2. BC = milk fermented with commercial yogurt starter; UBFF = unencapsulated B.breve added to fresh milk and then fermented; EBFF = encapsulated B. breve added to fresh milk and then fermented; UBAF = unencapsulated B.breve added after yogurt fermentation with commercial starter; EBAF = encapsulated B. breve beads added after yogurt fermentation with commercial starter.





- In terms of patents a lot of different activities were identified in order to treat IBS, metabolic disorders, stress, and identifying novel strains.
- The highest number of patents were filed in China, which signifies that probiotics is an upcoming market in China and players are planning to launch new products in coming years.
- The patent activity is mainly surrounded to utilize the novel strains for treatment of stress, cardiovascular diseases and intestinal disorders.
- The **challenge** that arise with patents is approval for claims and clinical strains have to be performed to check the effect in humans.

The high patent activity is signifying upcoming innovations and commercialization of novel products in the coming years







Patent Activity in bifidobacteria

- Bifidobacteria is one of the most utilized probiotic strain and has high potential in multiple food and beverage categories, patent activity is increasing rapidly as ingredient developers and end-product manufacturers look to achieve a competitive advantage in this segment.
- Players are focused on developing new technologies or processes for increasing the stability by overcoming biological barriers like pH, acidity, and enzymatic activity.
- Three significant patents were from Alimentary Health Limited, Polycaps Holdings Ltd., and Chr Hansen AS. The patents describe use of bifidobacteria to treat IBS, production of moisture resistant probiotics, and identifications of novel strains in bifidobacteria.

TOP 3 PATENT PICKS FOR BIFIDOBACTERIUM...

Patent: A combination product for prophylaxis and treatment of irritable bowel syndrome (WO2019145570A1)

Assignee: Alimentary Health Limited

Description: A combination product comprising an isolated strain of Bifidobacterium NCIMB 41003 and another strain which does not adversely interact with Bifidobacterium NCIMB 41003 improves gastrointestinal symptoms associated with IBS and improves one or more of mood, stress, anxiety, sleep quality and depression associated with IBS.

Patent: Moisture resistant probiotic granule and methods of producing the same (WO2019202604A1)

Assignee: Polycaps Holdings Ltd.

Description: The patent describes a method to formulate a probiotic microcapsule comprising probiotic microorganisms like bifidobacterium and a coating layer comprising a hybrid solid dispersion that contains an edible fatty molecule evenly dispersed within a watersoluble film forming polymer and an edible mediator such as starch octenyl succinate

Patent: Probiotic Bifidobacterium adolescentis strains (US10022408B2)

Assignee: Chr. Hansen AS

Description: The present invention relates to novel isolated strains of Bifidobacterium adolescentis which are capable of prevention, alleviation of symptoms, and treatment of diseases or conditions with an underlying impaired intestinal barrier function and proinflammatory activation of the mucosa or treatment of intestinal inflammatory conditions such as IBD and IBS. liver diseases, metabolic disorders, obesity, cardiovascular atherosclerosis, mood disorder, a cognitive chronic fatigue syndrome, and anxiety.





- Evolve BioSvstems has partnered with multiple universities to prove the efficacy of its probiotic strain that can be utilized in infant probiotic products.
- The company has a commercialized product called Evivo which is specific to infants, it works in synergy with human breast milk. It is clinically proven to reduce gut pH, inhibit the growth of pathogenic bacteria.
- Evivo is designed for hospitals owing to its liquid format but it is also available in single-use powder format for consumers.

Evolve BioSystems is an innovative startup that utilizes bifidobacteria to improve gut health and digestion



NEWS





Bifidobacteria: Standout startup



PRODUCTS

Evivo (for human health). GlycoGuard (for animal health)



INVESTORS

Bill Gates Foundation. Horizons Ventures. Li Ka Shing Foundation. Arla Foods, Continental Grain Company, Johnson & Johnson Innovation. Tate & Lyle Ventures



RECENT FUNDING

Series C funding- Jun 13, 2018 (\$40 million)



PATENTS

Method for determining dysbiosis in the intestinal microbiome-WO2019136186A2



Trend: Functional Foods





For Metabolic Health

United States

2012



and animal.



Evolve develops rationally designed

microbiome-based products containing

B.infantasis to treat dysbiosis in human

COLLABORATORS

Reckitt Benckiser Group (UK) has

partnered with Evolve BioSystems

(US) for sales of Evivo.

LONDON

TECHNOLOGY

COMPETITORS





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